

# Real Time, All The Time

XM Oxygen is the only e-Commerce solution that features real-time integration with Sage Accpac ERP, all the time, regardless of where Accpac is located.

# XM Oxygen

Implement B2B, B2C web stores with optimized web product category layout and search capabilities.

Utilize XM Oxygen's cross selling features to bring attention to new products, products on sale, substitute or related products.

Provide remote Sales Representatives with the ability to place orders on behalf of customers and to monitor customer order and shipment status.

Utilize XM Oxygen in a Call Centre to provide front line staff access to detailed product information, while reducing the need for additional Accpac Order Entry licenses.

For customers with credit accept orders with a Purchase Order for later payment, or accept credit card or PayPal transactions from customers without credit.

Provide customers with Real-time status of Orders, Quotes, Shipments, and AR transaction history, thereby improving customer service while reducing cost.

Take advantage of XM Oxygen's extensive web based reporting that can provide a consolitidated window in to customer order activity, out of stock or low stock items, top selling products, top customers by revenue, etc.



XM Oxygen is an e-commerce application for Sage Accpac ERP™ that enables real-time, two-way integration between the Internet and a businesses back office operation. Users of XM Oxygen can deploy Business to Business (B2B) and Business to Consumer (B2C) web stores, as well as, to enable Call Center and Remote Sales Representatives to place orders and view account/order activity on behalf of a customer.

XM Oxygen's real-time integration to Accpac eliminates the need to manage web store data separately from Accpac. XM Oxygen uses data as it has been set up in Accpac to display items and prices, to calculate taxes and currency conversions and to display customer order/shipment and transaction history etc. As a result the cost of managing an XM Oxygen website is substantially lower than traditional "stand alone" shopping cart implementations.

XM Oxygen utilizes technology developed by XM Developments over the past four years from working with international clients such as Nestlé, Pfizer, Cerebos, Arnotts and Coke to provide robust integrated e-commerce - off the shelf.



#### Real-time O/E Order Entry and Order Status

New Order Entry, Order Number, Order Status, Order UOM, Unit Price (Non Stock Shipping), Taxes and Tax Groups, Optional Fields, Order Status

#### Real-time O/E Quote Entry

New Quote Entry, Quote Number, Quote Expiry Date, Status

#### Real-time O/E Quote to Order Conversion

As above but converts a Quote to an order at the Quoted Price

### Real-time O/E Shipping Status Notification

Automated Status notification both by email and site update, Tracking Number and Ship Via Carrier

### Real-time A/R Customer Entry and Edit

Customer Number, Customer Name, Group Code, Address Details, Territory, Contact, Price List, Terms Code, Billing Cycle, Taxes, Optional Fields, Customer Type, Credit Limit, Inactive/Active Setting

#### Real-time A/R Ship-To Locations Entry, Edit

Customer No Assignment, Ship-To-Location, Description, Primary Ship-To, Address, Contact, Customer Price List, Inventory Location, Inactive/Active Setting

#### Real-time IC Items

Item Category, Account Set Code, Unit Weight, Weight Unit of measure, Alternate Item, Additional Item Information, Costing Method, Allow Item in Web Store, Inactive, Sellable, Stock Item, Kitting Item Units and Taxes

#### Real-time IC Pricing

IC Pricelists, Sale Pricing, Contract Pricing, Multi-Currency Pricing

### B2B/B2C/Web Order Entry

Simultaneous support for B2B, B2C, Sales Representatives and Call Center Staff to place orders/quotes, track order/shipment status, view transaction history

#### **Multi-Tier Product Categories**

Unlimited number of product categories and sub-categories. Items can be resident in multiple or all categories/sub-categories

#### **Enhanced Product/Item Details**

Add detailed product descriptions. Up to 16 images per item standard

# Marketing/Cross Selling

Related Items, People who Bought this Also Bought, Featured Items, Spotlight Item, Scrolling Text Banner, Side Banners, Drop Down Notices

### On Demand Product Catalogs

Create one, two or three column product catalogs in PDF format on the fly

### Search Engine Optimization

Search Engine Searchable Content, User Friendly URLs, Key Word and Key Search Phrase, Integration with Google Analytics

### Web Store Control Panel

Intuitive and Easy to Use by Non-Technical Staff. Manage Site, Customers, Users, Item Pages, Categories, Shipping Cost Calcuations, Reporting, etc.

### Web Based Reporting

Extensive consolidated (all Accpac transactions) reporting services accessible based on permissions. Order Reports, Inventory Reports, User Reports and Customer Reports

# Content Management System

Pre-built pages for About Us, Contact Us, Policies, etc. Ability to quickly and easily add cusotm content pages in site Navigation

### **Payments**

Credit Card, PayPal and On Account. Credit Card data is never stored

